



DAVE MURPHY & ASSOCIATES, LLC (“DMA”), headquartered in Rochelle Park, NJ is thrilled to announce the acquisition of Metro-Tech Sales & Consulting, Inc. (“Metro-Tech”) effective October 1, 2022. The acquisition will further strengthen DMA’s growing presence in the New Jersey marketplace. With the addition of Metro-Tech’s seasoned professionals, DMA will expand its representation of high-quality manufacturer partners.

Metro-Tech was founded more than 30 years ago by Ron Lesser. The company has always strived to provide honest and valuable assistance to consultants, specifiers, designers, end-users, and other customers.

“At Metro-Tech, we’ve been extremely proud to represent our wonderful manufacturers and to have grown the lighting and controls market in New Jersey. Metro-Tech and DMA have always held close working relationships within our industry. This acquisition is a logical next step, ensuring that specifiers and other customers in New Jersey continue to receive unparalleled support for their projects with the resources DMA brings to the territory. I am confident that New Jersey will continue to thrive with DMA.”

Principal of DMA, Dave Murphy noted, “We are excited to be adding talented individuals from Metro-Tech to our DMA team and further extending our relationship with industry leading partners serving the New Jersey marketplace. Being able to bring our teams together and carry on the legacy and longevity of Metro-Tech that Ron cultivated for so long is something we will take a lot of pride in. We will work closely with our manufacturer partners and clients to ensure this transition for them is seamless and successful.”

ABOUT DAVE MURPHY & ASSOCIATES, LLC: Founded in 1972 by Dave Murphy, Senior, and now under the leadership of his son, Dave Murphy, DMA has become a leading manufacturers’ representative in the infrastructure space in New Jersey, New York City, Long Island and Westchester & Rockland counties. With 50 years of success, we service our client base with in-depth knowledge of lighting, small cell, traffic, solar and IoT – as well as the new sustainable technologies impacting our municipal, commercial, transportation and utility customers.